

TOP 100 CHEMICAL DISTRIBUTORS

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DOVECHEM GROUP

2011 SALES: \$423.2M

Singapore

www.dovechem.com

Group managing director and CEO:

Dato Andrew Ng

Products: Solvents, acids, aliphatics, amines, aromatics, alcohols, chlorinated solvents, esters, glycols, ethers and ketones, acrylates, resins, plasticizers, pigments, rubber chemicals

Services: Blending, packaging, storage and logistics

Assets: Eleven warehouses, 13 sales offices, 220 trucks, three blending facilities, eight bulk liquid storage facilities

agents, composites, construction chemicals, cosmetic raw materials, dispersion paints, effect pigments, elastomers, fatty acids, flame retardants, food additives, functional fillers, granulated cleaning agents, heat transfer fluids, household and industrial cleaning agents, lubricant additives, oleochemicals, polyethylene waxes, pharmaceutical raw materials, pigments and fillers, polyurethane (PU) and additives, process oils, rubber chemicals, synthetic rubber, thermoplastics

Services: In-house laboratory, storage, filling

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HYDRITE CHEMICAL

2011 SALES: \$422M

Brookfield, Wisconsin, US

www.hydrite.com

CEO: John Honkamp

Products: Chlor-alkali, foam control chemicals, food processing sanitation chemicals, inks and adhesives, liquid sulfites, paints and coatings materials, pulp and paper chemicals, organic chemicals, inorganics, metal finishing chemicals, solvents and various water-treatment chemicals

Services: Blending, manufacturing, solvent reclamation, hazardous-waste removal, technical training

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ARKEM KIMYA SANAYI VE TICARET

2011 SALES: \$380M

Istanbul, Turkey

www.arkem.com

President: Levend Kokuludag

Products: Solvents, aromatics, glycols, acrylic esters, acetyls, special boiling point products, ethanol, chlorinated solvents, surfactants, isocyanates, phosphates, amines, polyvinyl alcohols (PVOHs), nitrocellulose, titanium dioxide, plastics, and blends

Services: Blending, packaging, drumming, storage, transportation, customs clearance, financing

Assets: Shore tank terminal with 60,000m³ capacity out of 53 tanks

ASIA CHEMICAL DISTRIBUTION LEADERS 2011*

Company	Sales (\$m)
1 ICC Chemical	891
2 Connell Brothers	815
3 DKSH**	557
4 Brenntag	538.5
5 Dovechem Group	423.2
6 Pon Pure Chem	296.1
7 Petrochem Middle East	288.8
8 Pluschem EEIG (European Economic Interest Group)	259.2
9 IMCD Group	216.4
10 Indukern	150.3
11 Manuchar	127.2
12 Vimal Intertrade	120.1
13 Omya	106.5
14 Union Petrochemical	106
15 Univar	100
16 Biesterfeld	64.8
17 Caldic	64.8
18 TER GROUP	51.8
19 CellMark Chemicals (formerly Alcan International Network)	47
20 Ram Charan	40
21 ECEM European Chemical Marketing	31.5
22 McKinn International	26.6
23 Melrob	26.5
24 Arpadis	26.4
25 Multichem Specialities	23
26 Norkem Holdings	11.8
27 2M Holdings (Banner Chemicals, Surfachem)	10.9
28 SAFIC-ALCAN	10.4
29 Azelis	7.2